Qualcomm Technologies, Inc.

Developing Digital Government on Mobile Platform



Emerging region growth





LTE is Growing Fast in Vietnam!

- Operators have deployed 3G in 900MHz and 2100MHz with DC-HSDPA being enabled.
- Operators are aggressive on LTE deployment. Initial launch will be in 1800MHz spectrum.
- Expected to have new 2600MHz (FDD) spectrum being released soon. Operators are keen to deploy LTE in 2600MHz.
- Operators are in strong interest on LTE Carrier Aggregation in 1800MHz and 2600MHz (Band 3+7) and/or in 1800MHz and 2100MHz (Band 1+3), under UE Downlink Category 6 (300Mbps).





>8.5B

cumulative smartphone unit shipments forecast between 2015-2019



LaNet 1999 X 10





53%

Increase in smartphone installed base forecast between 2015-2019

EXPECTED SMARTPHONE SHIPMENTS ~7X THOSE OF PCs IN 2019

Smartphone: our most personal device

~106

Avg. number of daily app launches by US Android users



Use their device to look for local information

~75%

18-24 year olds reach for it immediately after waking up ~79% Watch video on

Watch video or their device



Bringing mobile technologies beyond smartphones

584

non-handset connected devices unit shipments opportunity in 2018¹

Automotive | Internet of things | Mobile computing | Networking

(1) Addressable opportunity for AP, WWAN, Wi-Fi, BT and PLC in the listed adjacent segments Source: Based on a combination of 3rd party and internal estimates





Transforming everything









IMPROVING EDUCATION

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1.4B STUDENTS

globally* can further their education with mobile education

Transforming health care

Creating a world with access to health care anytime, anywhere

~\$2.5 Trillion

Economic impact of IoT in health care by 2025

Source: Strategy Analytics M2M Strategies Advisory Service, McKinsey Global Institute, 2013

Transforming Healthcare





Worldwide remote patient monitoring savings over the next five years



Annual revenue loss due to medication non-adherence

~500

Member companies in Qualcomm Life connected health ecosystem Smart building management

Making our cities smarter

Demand response

Smart parking meters and garages

20.000

Building as a platform

0

Distributed renewables integration

Wireless vehicle charging

4G LTE provides a solid foundation for Cellular IoT growth

Scaling up in performance and mobility

Scaling down in complexity and power



Significantly widening the range of enterprise and consumer use cases

In parallel: driving 4G and 5G to their fullest potential



Fully leverage 4G investments Enable a wide range of new services Improve cost and energy efficiency A unified platform

Flat architecture TDD/FDD Brc	CoMP FelCIC Unlicensed spectrum Carrier aggregation MTC Massive/3D MIMO Dadcast Device-to-device	
	LTE Advanced ^{IN} Relays Dual connectivity 256QAM Enhanced CA	
4G [∞]	SIPTO SON+ Lower latency	
2010	~2020	2030

Driving LTE into the Internet of Things



Reliability over a long lifecycle Scalability of mature infrastructure Optimized for power efficiency Cost-effective for many applications Less prone to interference

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